

### Grain, Farm Supply, and Fuel

Approximately 200 retail agricultural grain and farm supply cooperatives provide crop inputs, animal feed, grain marketing and petroleum products.

Fortune 500 companies CHS Inc., and Land O'Lakes are two of Minnesota's largest employers, with combined revenues of more than \$26 billion nationally.

### Dairy

Minnesota dairy cooperatives market more than 90 percent of the milk produced in the state.

### Housing

Minnesota is a leader in housing cooperatives, particularly in senior housing. The state is home to more than 70 senior housing co-ops, which is more than double all other states combined.

### Electric

• 2 types of electric co-ops: Generation and transmission (G & T) that create and send power via the transmission grid to local distribution co-ops, and local distribution co-ops that send the power to businesses and households.

Minnesota has 43 electric co-ops statewide. Two of them (Great River Energy and East River Electric) generate and transmit power to 730,000 members.

### Grain, Farm Supply, and Fuel: Working for Farmers' Success (WFS)



■ WFS is the largest local farmer-owned cooperative in Minnesota, serving more than 4,000 producers in southern Minnesota and northern Iowa.

■ WFS offers broad marketing opportunities while providing farmers with fertilizer, crop chemicals, seed, livestock feed, petroleum products, and production financing.

■ In fiscal 2008, WFS posted sales of \$480 million, with earnings before taxes of \$6.2 million.



**Food:** The Twin Cities metro area has the highest concentration of food co-ops of any metro area in the US

### Credit Unions

■ 159 Credit Unions in Minnesota with a gross revenue of \$952 million.

■ These NCUA credit unions employ 4,146 people and include 1.5 million members.

### Farm Credit Services

■ Minnesota's federally chartered farm credit cooperatives serve farm families and agribusinesses with \$3.8 billion in loans.

■ AgriBank is the largest farm credit bank in the U.S. with more than \$55 billion in annual loan volume.

### Sugar

- Nearly 96 percent of Minnesota's sugar production occurs at co-op facilities.
- Total revenue is \$761.59 million.
- 2 sugar co-ops in MN: Renville (Southern MN Beet Sugar Co-op) and Moorhead (American Crystal Sugar Company), which has 5 plants total, with 3 in MN.

### Consumer

Includes grocery and worker-owned cooperatives.

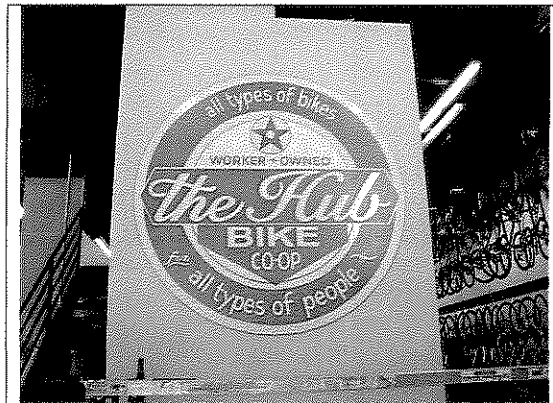
### Telephone/Telecommunications

- Local telephone co-ops offer advanced telecommunications services to help rural Minnesota compete in a world economy.

### Dairy: First District Association



- First District produces cheddar barrels, whey protein concentrate, and lactose.
- The cooperative employs 145 and produces \$495 million in sales annually. This includes handling 1.76 billion pounds of milk and producing 1.32 million lbs. of cheese.
- Serves 1,000 dairy farms in 36 counties.



- **Consumer:** The Hub Bike Co-op Mission
- The Hub Bike Co-op, located on the campus of the University of Minnesota in Minneapolis, is a worker-owned cooperative.

*What kinds of cooperative businesses are most visible in your community?*

**Minnesota is home to the nation's largest number of cooperatives. These co-ops include 3.4 million cooperative members, 46,000 local employees, and more than \$15 billion in gross revenues.**

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